



## Monthly Development Report June 2022

\* All data pulled 6/15/22

FY22 Campaign	FY22 Goal	Raised as of 4/30/22	% Raised		FY 23 Campaign	FY23 Goal	Raised as of 6/15/22	% Raised
Individuals	\$300,000.00	\$337,810.00	112.60%		Individuals	\$350,000.00	\$71,445.65	20.41%
Corporate Sponsorship	\$123,000.00	\$145,624.00	118.39%		Corporate Sponsorship	\$150,000.00	\$16,900.00	11.27%
Corporate/Org Gifts	\$143,000.00	\$119,232.00	83.38%		Corporate/Org Gifts	\$150,000.00	\$1,719.00	1.15%
Grants	\$270,000.00	\$272,291.00	100.85%		Grants*	\$260,000.00	\$53,300.00	20.50%
<b>Total</b>	<b>\$836,000.00</b>	<b>\$874,957.00</b>	<b>104.66%</b>		<b>Total</b>	<b>\$910,000.00</b>	<b>\$143,364.65</b>	<b>15.75%</b>
					*Does not include government grants.			

### Highlights

**Grants:**

Nunnally Foundation: \$25,000  
Bon Secours: \$25,000

**Outstanding Requests:**

Memorial Foundation for Children: \$30,000  
The Community Foundation: \$25,000  
Universal Leaf Foundation: \$5,000  
Sheltering Arms: \$50,000  
Neilsen Foundation: \$194,000

**Corporate:**

Davenport & Company: \$1,500 (Slam)  
Dominion Energy: \$25,000 (unofficial)  
VCU Health: \$15,000 (Slam)  
VAMAC: \$3,000 (Slam)  
CSC Leasing: \$5,000 (Slam)  
Windward Advisors: \$3,000 (Slam)  
Virginia Credit Union: \$1,500 (Slam)

**River City Slam Total:** ~\$54,500 (net approx. \$30k)

**Wayne Samford Memorial Golf Tourney:** ~\$34,000 (net approx. \$24k)

**Individuals:**

Bill and Cynthia Sweeney: \$10,000 (pledge)  
Cindy and Dan Schmitt: \$10,000 (pledge)  
Olivier Rolin: \$7,500 (pledge)  
Wally Stettinius: \$2,500 (pledge)

**Kon-Tiki Challenge:** \$45,784 of \$100k goal